

RIG Limited is part of Royale International Couriers with Global HQ in Hong Kong and over 40 offices worldwide it's expanding its presence in Mexico. We are looking for candidates willing to work in a multicultural organization offering our Time Critical Services within Mexico.

You will be in regular communication with our Global Head Office in Hong Kong as well with our multiple locations worldwide.

Account Managers (Sales)

- Be responsible for local and International account management.
- Build and maintain strong relationships with global and corporate clients.
- Ensure stable sales revenue to ensure team expansion.
- Consult clients and provide the most efficient logistics solutions.
- Follow sales leads and management assigned leads and cold calling.
- Report to the Commercial Director.
- Local and USA travel is required.

The Successful Applicant

- University graduate
- At least 2 years of Account Management experiences in Logistics services.
- Knowledge in Expedited air services (Hand Carry, air freight and Express Air freight).
- Proactive goal-achiever.
- Proven sales track record is a plus.
- Outstanding interpersonal and communication skills.
- Proficient in English (bilingual).
- Valid passport and USA visa.

Application Procedure:

If you want to join our team, please send your resume and cover letter to mexico@royaleinternational.com on or **before 15 October 2017**

Those who do not hear from us within four weeks after the closing date may assume their applications were unsuccessful. All information provided by applicants will be treated in strict confidence and used only for recruitment purposes. Their personal data will be destroyed six months after the selection is finalised.